## Managerial Economics - Video course

### **COURSE OUTLINE**

Module 1:	The Fundamentals of Managerial Economics
	<ul> <li>Goals and Constraints</li> <li>The Nature and Importance of Profits</li> <li>Understanding Incentives</li> <li>Economic rationality, Scarcity and opportunity cost</li> <li>Marginal and Incremental Analysis</li> <li>Basic Calculus: The Calculus of Optimization.</li> </ul>
Module 2:	Theory of Demand
	<ul> <li>Demand and Supply</li> <li>Market Equilibrium</li> <li>Price Ceilings and Price Floors</li> <li>Comparative Statics: Changes in Demand and Supply.</li> <li>Price Elasticity of Demand</li> <li>Price Elasticity, Total Revenue, and Margina Revenue</li> <li>Factors Affecting Price Elasticity</li> <li>Cross Price Elasticity.</li> <li>Income Elasticity of Demand</li> <li>Other Elasticities ,Elasticities for Nonlinear Demand Functions.</li> <li>Elasticity of Supply</li> <li>Demand Forecasting</li> <li>Choice and Utility Theory</li> <li>Law of Diminishing marginal utility</li> <li>Consumer Equilibrium</li> <li>Indifference curve Analysis</li> <li>Consumer Surplus</li> <li>Price effect, Substitution Effect and Income Effect</li> </ul>
Module 3:	Theory of Production and Cost
	<ul> <li>The Production Function</li> <li>Profit-Maximizing Input Usage.</li> <li>Isoquants and Isocosts</li> <li>Cost Minimization and Optimal Input Substitution.</li> <li>The Cost Function</li> <li>Breakeven analysis, Contribution analysis</li> <li>Long-run Costs and Economies of Scale</li> <li>Multiple Cost Functions and Economies of Scope.</li> <li>Learning curve</li> </ul>
Module 4:	Theory of Market and pricing



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### Management

### **Additional Reading:**

- Managerial economics -Christopher R Thomas, S Charles Maurice and Sumit Sarkar
- Managerial economics -Geetika, Piyali Ghosh and Purba Roy Choudhury
- Managerial economics- Paul G Keat, Philip K Y Young and Sreejata Banerjee
- Micro Economics: ICFAI UniversityPress
- Managerial Economics; D N Dwivedi, 7th Edition

#### **Coordinators:**

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- The Nature of Industry
- Perfect Competition
- Monopoly
- Monopolistic Competition
- OligopolyGame theory
- Product pricing

### References:

• Managerial Economics: Concept and Applications by Thomas and Maurice, 8th edition, McGraw- Hill.

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