

**NPTEL**

**Course Name: Security Analysis and Portfolio Management**

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**Session # 17 Company Analysis - I**

Q.1: Define growth company and growth stock.

Ans.: **Growth companies** have historically been defined as companies that consistently experience above-average increases in sales and earnings. Financial theorists define a growth company as one with management and opportunities that yield rates of return greater than the firm's required rate of return.

**Growth stocks** are not necessarily shares in growth companies. A growth stock has a higher rate of return than other stocks with similar risk. Superior risk-adjusted rate of return occurs because of market undervaluation compared to other stocks.

Q.2: Explain value vs. growth investing.

Ans.: **Growth stocks** usually have positive earnings surprises and above-average risk adjusted rates of return because the stocks are undervalued. **Value stocks** appear to be undervalued for reasons besides earnings growth potential. Value stocks usually have low P/E ratio or low P/B ratio.

Q.3: Define strategy. State different levels of strategy in an organization and associated management decisions at such levels.

Ans.: Strategy refers to a plan of action designed to achieve a particular goal. The word is of military origin, deriving from the Greek word stratēgos, which roughly translates as "general".\*\*

The different levels/ layers of strategy and associated management decisions in an organization are as below:

Levels of Strategy	Management Decision
Corporate Strategy	Activities to enhance substantial competitive advantage <ul style="list-style-type: none"><li>• Selecting the Business to do?</li><li>• Entering New Market</li></ul>

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\* <http://en.wikipedia.org/wiki/Strategy>, accessed on 20 June, 2010

	<ul style="list-style-type: none"> <li>• Exiting/ withdrawal from market</li> </ul>
Business Strategy	<ul style="list-style-type: none"> <li>• Decisions to maximize competitive position within the chosen market</li> </ul>
Operational Strategy	<ul style="list-style-type: none"> <li>• Planning for execution of the goal of the strategic business unit (SBU)</li> </ul>

Q.4: In the backdrop of Michael Porter's Five Forces Model, explain defensive and offensive strategies.

Ans.:

**Defensive strategy** involves positioning firm so that its capabilities provide the best means to deflect the effect of competitive forces in the industry.

**Offensive strategy** involves using the company's strength to affect the competitive industry forces, thus improving the firm's relative industry position.

Q.5: What is PEST analysis? State examples for different components of PEST analysis.

Ans.: PEST analysis as part of strategy analysis comprises of the following (with examples given in parentheses):

- Political & Legal Changes (A Change in Government, Policy or Law)
- Economic Changes (Rising level of living standards or interest rate change)
- Social Changes (More Working Women going out to work)
- Technological Changes (New Inventions and Ideas)